

12/31/2018

招股概略

TS WONDERS Holding Limited (1767 HK)

发行数据

集资额: 125 百万港元 – 137.5 百万港元

发售股份数目: 250 百万股

价格: 0.50 港元 - 0.55 港元

每手股数: 10,000

入场费: 5,555.43 港元

历史市盈率: 14.56 倍 – 16.01 倍 **每股有形资产净值:** 0.28 港元 – 0.29 港元

市值(招股后): 500 百万港元 - 550 百万港元

招股开始: 2018年12月31日

招股截止: 2019年1月04日中午12时

上市:2019年1月14日保荐人:域高融资有限公司

12月31日止年度	新加玻 元	按年变动		
收入				
2016年	57,326,980	14.0%		
2017年	55,511,946	-3.2%		
年内/期内溢利				
2016年	5,711,397	74.8%		
2017年	5.973.920	4.6%		

背景

- 集团是一家总部设在新加坡的休闲食品公司,主要专注于生产、包装及销售坚果及薯片,具有逾50年经营历史。
- 集团的核心产品包括坚果炒货类、坚果烘烤类、马铃薯片及木薯片。
- 集团的产品在超过10个国家均有销售及分销,包括新加坡、马来西亚、中国、印度、英国及印度尼西亚。
- 集团生产设施的坚果、马铃薯片及木薯片最高年产能分别约为 4,380 公吨、1,350 公吨及 324 公吨。

业务策略及未来计划

- 凭借集团的品牌及产能优势生产及推出玉米片(一种新薯片产品)。
- 提高坚果及马铃薯片产品的产能及销量,以拓展及巩固集团于休闲食品行业的市场地位,从而实现未来的较高增长。

竞争优势

- 集团于休闲食品行业拥有逾50年经营历史,主要专注于生产、包装及销售坚果及薯片。
- 集团拥有健全的管理体系,以确保食品质量与安全。
- 集团位于马来西亚的两处生产设施均配备自动化设备及机器,其坚果、马铃薯片及木薯片年产能分别约为 4,380 公吨、1,350 公吨及 324 公吨。
- 集团拥有国际客户与分销商网络,已建立全球布局。
- 集团稳定的管理团队具备丰富的行业专业知识。



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主要风险

- 季节性。
- 材料价格波动。
- 集团依赖第三方供货商供应材料。
- 国内及全球经济波动。
- 行业竞争激烈。
- 监管规定变动。

股息政策

■ **集团**拟将年度可分派盈利的至少 30%分派为股息。

所得款项用途

	(百万港元)	比重 (%)
通过购置额外设备及机器、设立电商平台以及增加宣传及营销开支提高 现有坚果及马铃薯片产品的产能及销售。	29.10	39.9%
为生产并推出玉米片购置设备及机器、扩大现有物业以及增加宣传及营销开支。	17.80	24.4%
招聘额外工人以支持业务扩展。	19.30	26.4%
营运资金。	6.80	9.3%
合计	73.00	100.00%



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