

IPO FACT SHEET
TS WONDERS Holding Limited (1767 HK)
ISSUE STATISTICS

Offer Size:	HK\$125m - HK\$137.5m
Placement Tranche:	250m shares
Price:	HK\$0.50 - HK\$0.55
Board lot:	10,000
Entry fee:	HK\$ 5,555.43
Historical PE	14.56x – 16.01x
Net tangible asset per share:	HK\$ 0.28 - HK\$ 0.29
Market Cap (post-IPO):	HK\$500m - HK\$550m
Open:	31 Dec 2018
Close:	12.00 noon on 4 Jan 2019
Trading:	14 Jan 2019
Sponsor:	Vinco Capital Limited

Year ended 31 Dec	(\$)	yoy % chg
Revenue		
2016	57,326,980	14.0%
2017	55,511,946	-3.2%
Profit for the year/period		
2016	5,711,397	74.8%
2017	5,973,920	4.6%

BACKGROUND

- They are a snacks company headquartered in Singapore primarily focused on the production, packaging and sale of nuts and chips with track record of more than 50 years.
- Their core products include roasted nuts, baked nuts, potato chips and cassava chips.
- Their products have been sold and distributed to over 10 countries, including Singapore, Malaysia, the PRC, India, the United Kingdom and Indonesia.
- Their production facilities have a maximum annual production capacity of approximately 4,380 tonnes for nuts, 1,350 tonnes for potato chips and 324 tonnes for cassava chips respectively.

BUSINESS STRATEGY AND FUTURE PLANS

- The production and launch of tortilla chips, a new chips product range by leveraging Their branding and production capability strength.
- Increase the production capacity and sales of nuts and potato chips products.

COMPETITIVE STRENGTHS

- They have a track record of more than 50 years in the snacks industry primarily focused on the production, packaging and sale of nuts and chips.
- They have an established management system to ensure food quality and safety.
- They have two production facilities in Malaysia with automated equipment and machinery which have annual production capacity of approximately 4,380 tonnes for nuts, 1,350 tonnes for potato chips and 324 tonnes for cassava chips respectively.
- They have an international network of customers and distributors, with an established global presence.
- They have a stable management team with extensive industry expertise.

KEY RISKS

- Seasonality.
- Fluctuation in material prices.
- Reliance on third party suppliers for our materials.
- Fluctuations in the domestic and global economy.
- Highly competitive industry.
- Changes in regulatory requirements.

DIVIDEND POLICY

- Intend to distribute at least 30% of their annual distributable earnings as dividends.

USE OF PROCEEDS

	HK mn	As a percentage of gross proceeds from the Invitation (%)
Expansion of production capacity and sales of existing nuts and potato chips products by purchasing additional equipment and machinery, establishment of e-commerce platform as well as increase in advertising and marketing expenses.	29.10	39.9%
Purchase of equipment and machinery, upgrade their existing properties as well as advertising and marketing expenses for the production and launch of tortilla chips.	17.80	24.4%
Hire additional workers to support business expansion.	19.30	26.4%
Working capital.	6.80	9.3%
Total:	73.00	100.00%

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